

# Job Posting

Position Title: Senior Service Manager

**Department:** Services

Reports to: Director of Services

If you are a leader in the non-profit sector and want to accelerate your career growth, this is the job for you! This position will give you an opportunity to lead and excel in a growing mid-sized non-profit organization that is known for its innovative services and collaborative work environment. At Impact North Shore we strive for excellence in everything we do, we value diversity and inclusion, and believe in innovative services that change the lives of our clients. This is a key position in the organization, and it is ideal for a candidate who sees their future in non-profit leadership.

## Summary

The Senior Service Manager leads multiple staff, projects, and deliverables. This position is responsible for providing leadership to Impact North Shore's direct services, supports the procurement of new services, and ensures the achievement of all contract deliverables and requirements.

## **Key Attributes**

- Leadership vision and a full set of non-profit management skills
- People oriented, team focused leadership style
- Strong values and ethics that align with best practices in client service
- Strong passion for the role non-profits play in building strong communities and families

## Key Responsibilities

- Leads and inspires staff to achieve service excellence and strengthens continual service delivery improvement through staff development planning, and coaching.
- Ensures service planning aligns with community needs, service evaluation, contract requirements and best practices.
- Develops and oversees contract management processes, including budget monitoring and report development.
- Assesses and builds service and related policies and procedures.
- In collaboration with the leadership team, oversees the development of proposals and innovative service approaches.
- Builds networks with stakeholders, including service partners, government agencies, and community planning tables.
- Perform other duties as assigned.

# Job Posting

## **Key Competencies**

- Values. Behaves consistently with clear personal values that complement Impact North Shore's values of excellence, diversity, and respect.
- Integrity & Ethics. Ensures integrity in personal and organizational practices. Builds a respectful and client-centered workplace.
- Innovation. Thinks creatively; is open to new ideas and technologies. Is committed to developing effective and new approaches to service excellence. Is flexible and adaptable to meeting changing demands of clients, funders, and other stakeholders.
- Accountability. Accepts and creates a culture of accountability; fosters personal growth; takes personal ownership. Is self-aware and demonstrates a commitment to ongoing learning and continual improvement. Assesses risk and develops risk mitigation strategies.
- Engagement. Shows passion for the job and the mission of Impact North Shore. Engages people, organizations, and partners in developing goals, executing plans, and in delivering results.
- Effective Communication. Fosters open communication, listens to others, speaks effectively, and prepares written communication so that messages are clearly understood.
- Organized & Efficient. Plans ahead and works in a systematic and organized way. Follows directions and procedures and ensures deliverables are meet on time and according to agreed standards.
- Strategic Thinking. Has a vision for the future, builds plans, and makes decisions to get there. Aligns program policy and delivery with the strategic directions of Impact North Shore. Champions organizational change.
- Building the Organizational Team. Recognizes that the leader alone cannot get the job done; coaches staff and volunteers to meet the mission of Impact North Shore. Builds successful relationships with clients, staff, volunteers, and partners.
- Results Focused. Action-oriented. Maximizes organizational effectiveness and sustainability. Aligns people, work, and systems to meet organizational objectives.

#### Qualifications

#### Must have a good working knowledge of:

- Settlement, family, and employment services
- Program development and implementation
- Funder requirements and outcome reporting
- Operational processes and requirements in areas such as HR, privacy, health and safety



## Job Posting

Experience working with a culturally diverse staff and knowledge of diversity issues

## **Education and Experience**

- Bachelor's Degree, certificate, training or experience in services/contract management
- Minimum 5 years' experience in a management role, and/or social services planning
- Knowledge and/or experience of the needs of immigrants and their families; and the issues and barriers facing newcomers
- Ability to develop and maintain positive relationships among multiple stakeholders
- Excellent knowledge of Microsoft Office Suite (Outlook, ACCESS, Excel, Word, PowerPoint), Teams, Moodle, and Zoom and the ability to learn and adapt to new technologies

#### **Additional Information**

Salary Range: \$47.00 - \$52.00 per hour, dependent on experience

Hours: 35 hours per week (schedule may vary)

Work Environment: This position requires 4 days in-office work and allows for 1 day

of remote work. This schedule may change depending on needs.

## **Application Instructions**

This position will remain posted until filled. Please apply <u>only once</u> for this specific opening by submitting resumes and cover letters via email to <a href="https://doi.org/10.25/10.25/">https://doi.org/10.25/</a> using "Senior Service Manager" – in the subject line and indicate where you found this job posting in your application email.

Impact North Shore is an equal-opportunity employer. Thank you for your interest; due to the volume of applications, only short-listed applicants will be contacted.